

# No Margin, No Mission!



Sustaining the Healing & Teaching Ministry of Christ

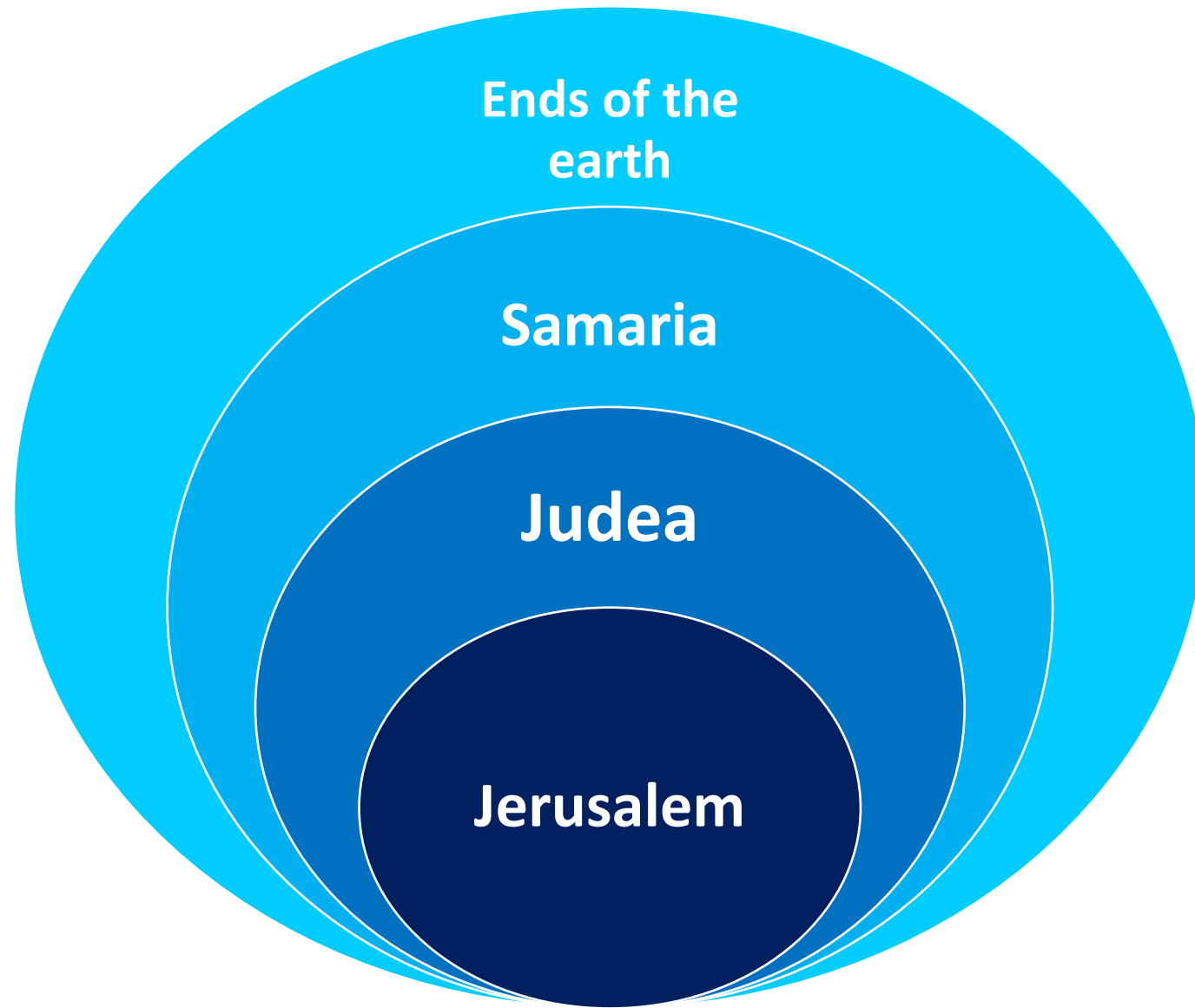


# Matthew 28: 18-20 NIV

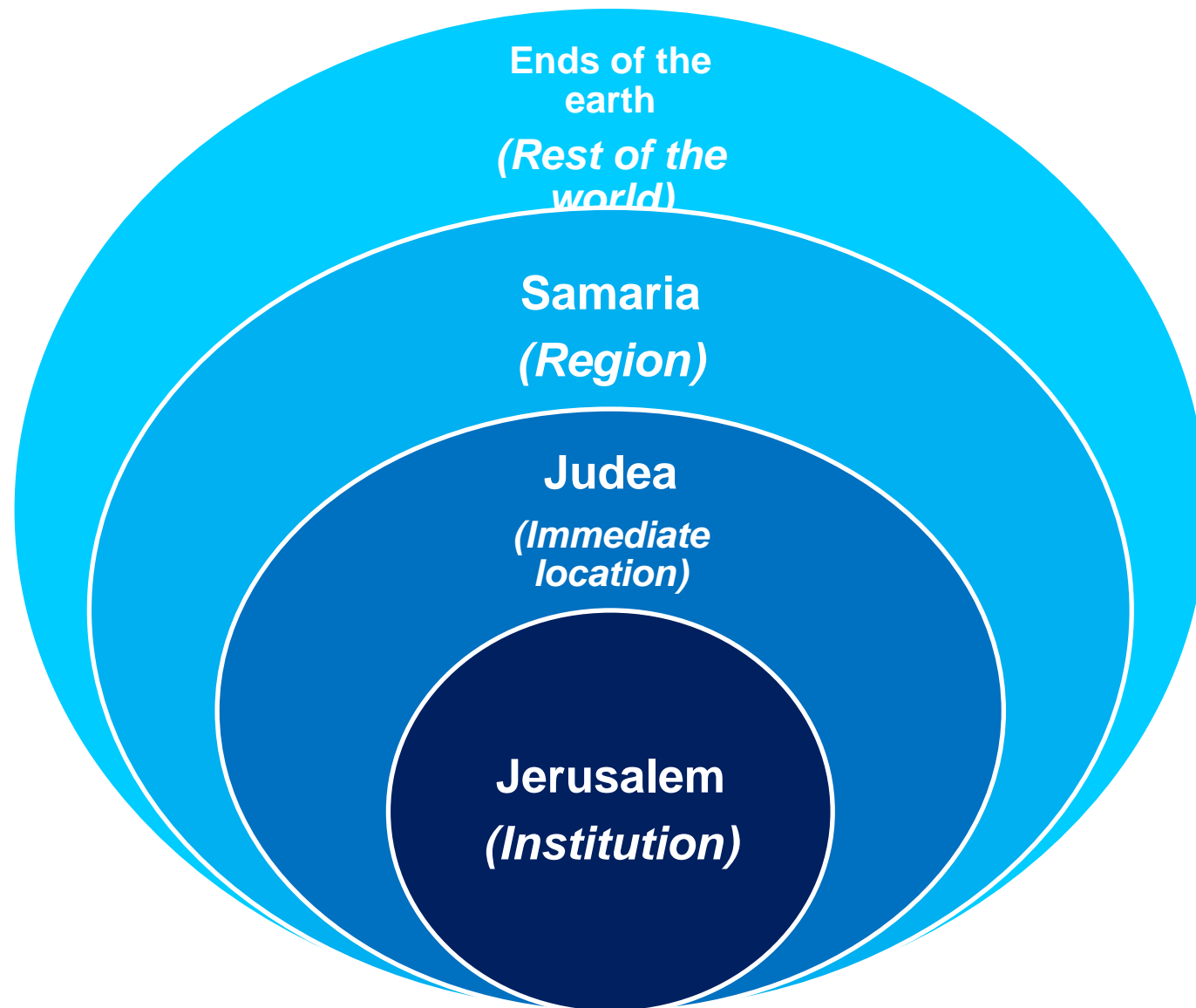
“.....go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, and teaching them to obey everything I have commanded you. And **SURELY** I am with you always, to the very end of the age.”

- 
- “...and you will be my witnesses in **Jerusalem**, and in **Judea** and **Samaria**, and **to the ends of the earth**”  
(Acts 1:8)



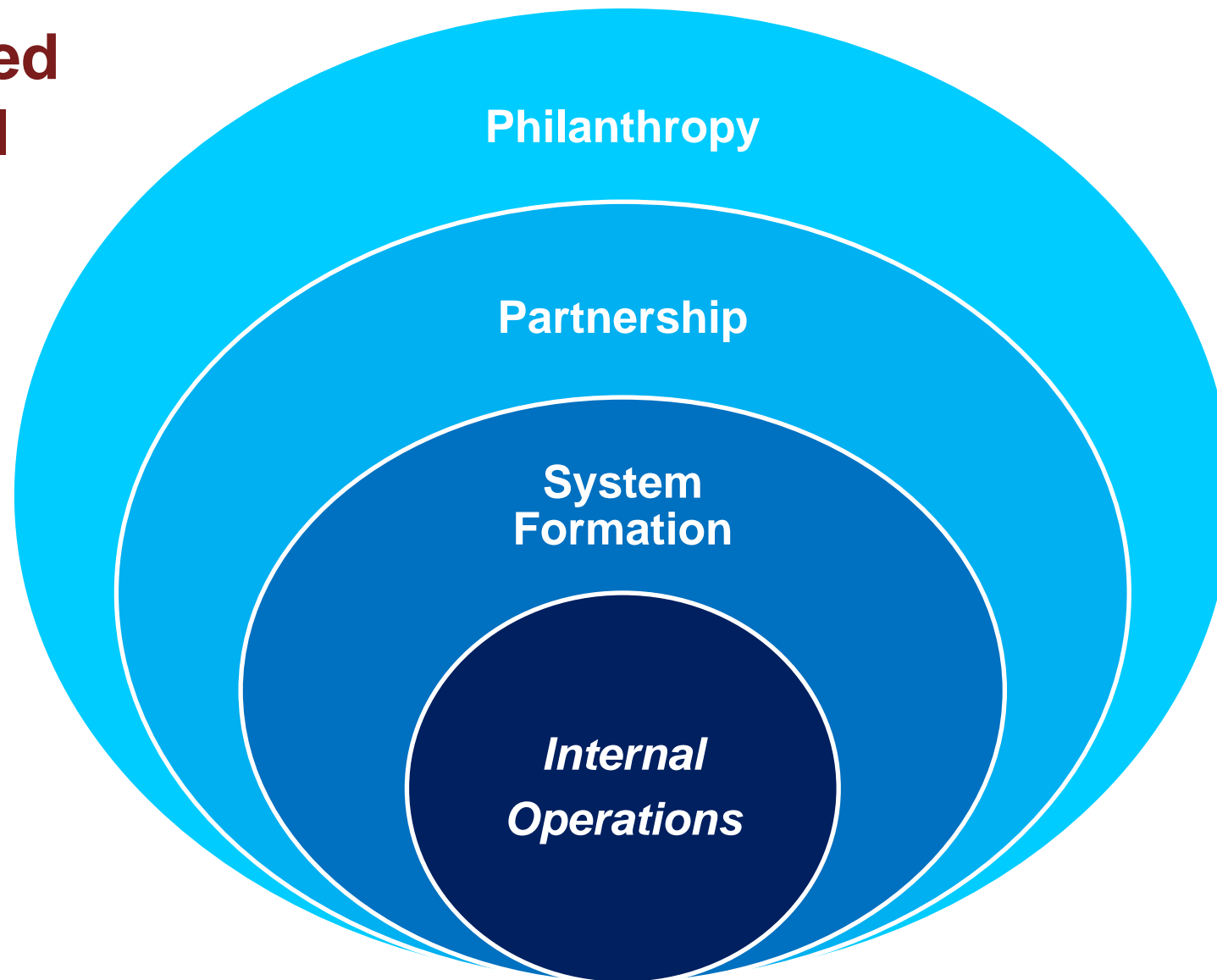


“...and you will be my witnesses in Jerusalem, and in Judea and Samaria, and to the ends of the earth” (Acts 1:8)



**“...and you will be my witnesses in Jerusalem, and in Judea and Samaria, and to the ends of the earth” (Acts 1:8)**

# Acts 1:8 applied to institutional sustainability



**“...and you will be my witnesses in Jerusalem, and in Judea and Samaria, and to the ends of the earth” (Acts 1:8)**

# THE “PIL” SOLUTION

*Strategies to cover operational expenses*



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# Internal Operation

## The PIL Solution

P

### Pharmacy

#### *Drug Revolving Scheme (DRS)*

- Provide both commercial and inpatient pharmacy services
- Good relationship with pharmaceutical suppliers

I

### Imaging

#### *Xray, Ultrasound etc.*

- Provide quick digital xray results
- Provide ultrasound services that are uncommon among competitors in the catchment area

L

### Laboratory

#### *Lab Investigations*

- Provide appropriate lab investigations (Ben Siapco's Projects)
- Doctors' awareness on lab capacity



# Drug Revolving Scheme (Success Stories Across Africa)

## » Direct Impact on Pharmaceutical and Lab Supplies

- ~ Supplies on cash-and-carry basis
- ~ Steady and sufficient supplies

## » Indirect Impact on other Institutional Commitments

- ~ Up to date
  - Payroll
  - Retirement Contributions & Benefits
  - Taxes
- ~ Payment of backlog Accounts Payables



# Internal Operation

## The PIL Solution- Recipe for Success

- » Trust in the Lord!
- » Funding (Capital)
- » Entrepreneurial skills & spirit
- » Integrity
- » Discipline
- » Accountability



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# THE POLYCLINIC CONCEPT

*Center of Influence*

*Low Budget High Impact*

**NEW**



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# Service Lines



Primary Care



Radiology



Laboratory



Pharmacy



Psychotherapy



Dental Services



Lifestyle Medicine



# Kitwe, Zambia (*Preliminary Stage*)



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# Maputo, Mozambique (*Preliminary Stage*)



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# Luanda, Angola (*Advanced Stage*)



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Rendering



Real



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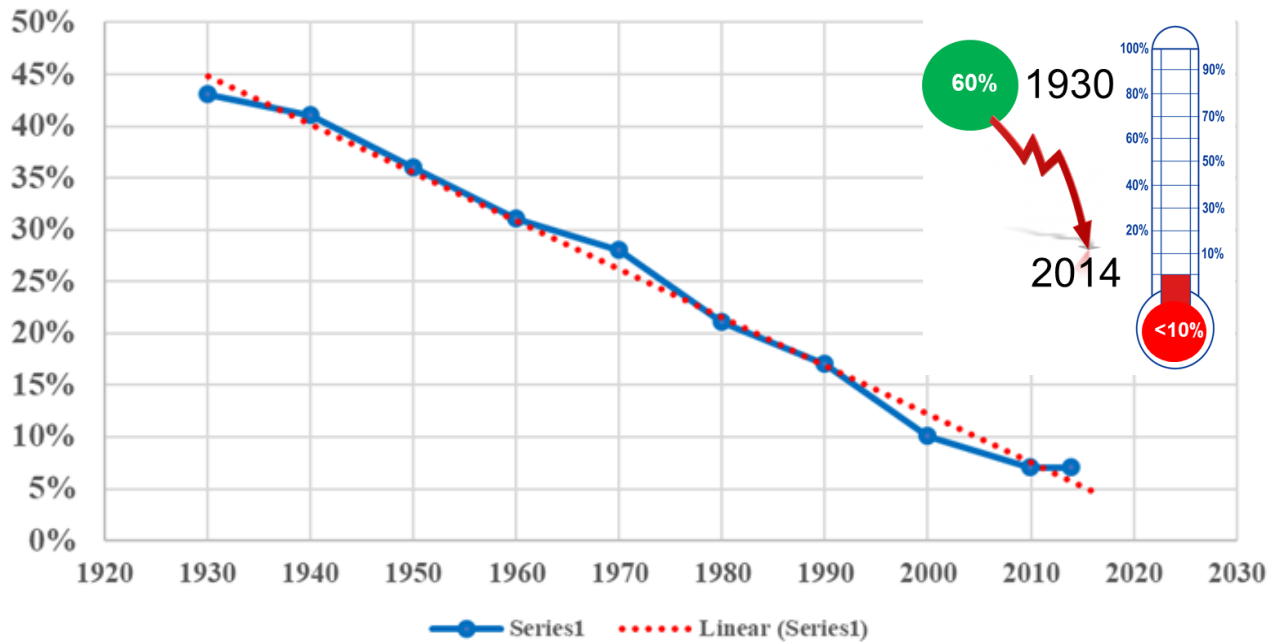
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# Global Challenge: The Adventist Context

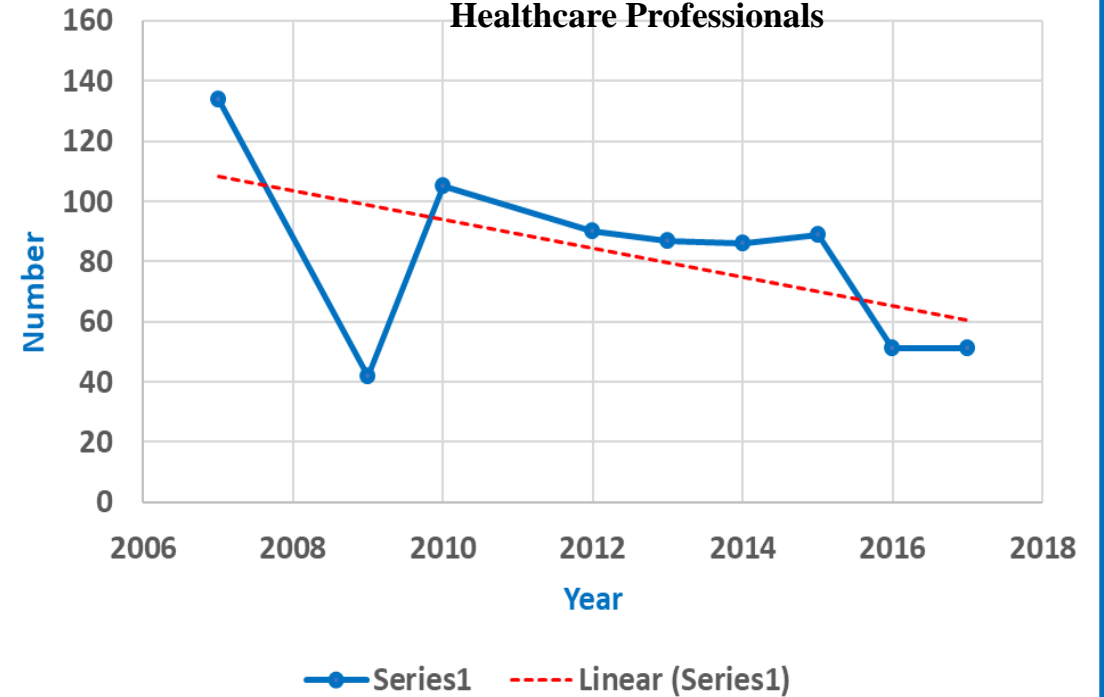


Drop in funding world mission projects over the past 7 decades (Byrd, 2015).

General Conference of Seventh-day Adventist World Budget



Healthcare Professionals



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# “Mission Refocus” *(General Conference Initiative)*

*Implication on the future of Healthcare Institutions*

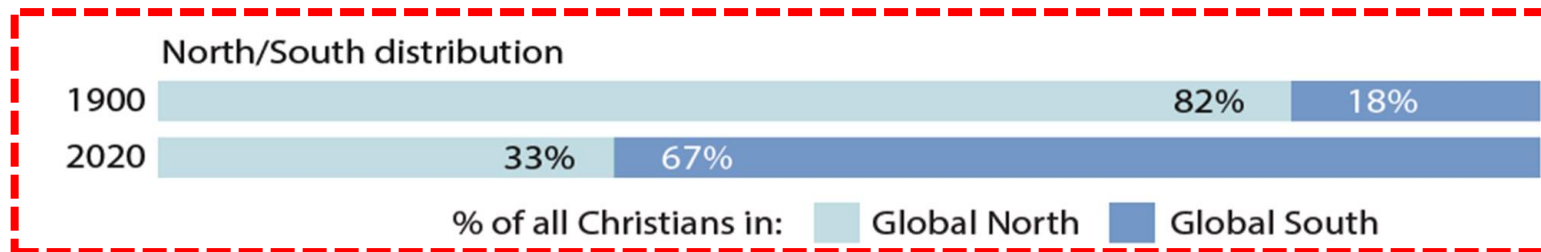
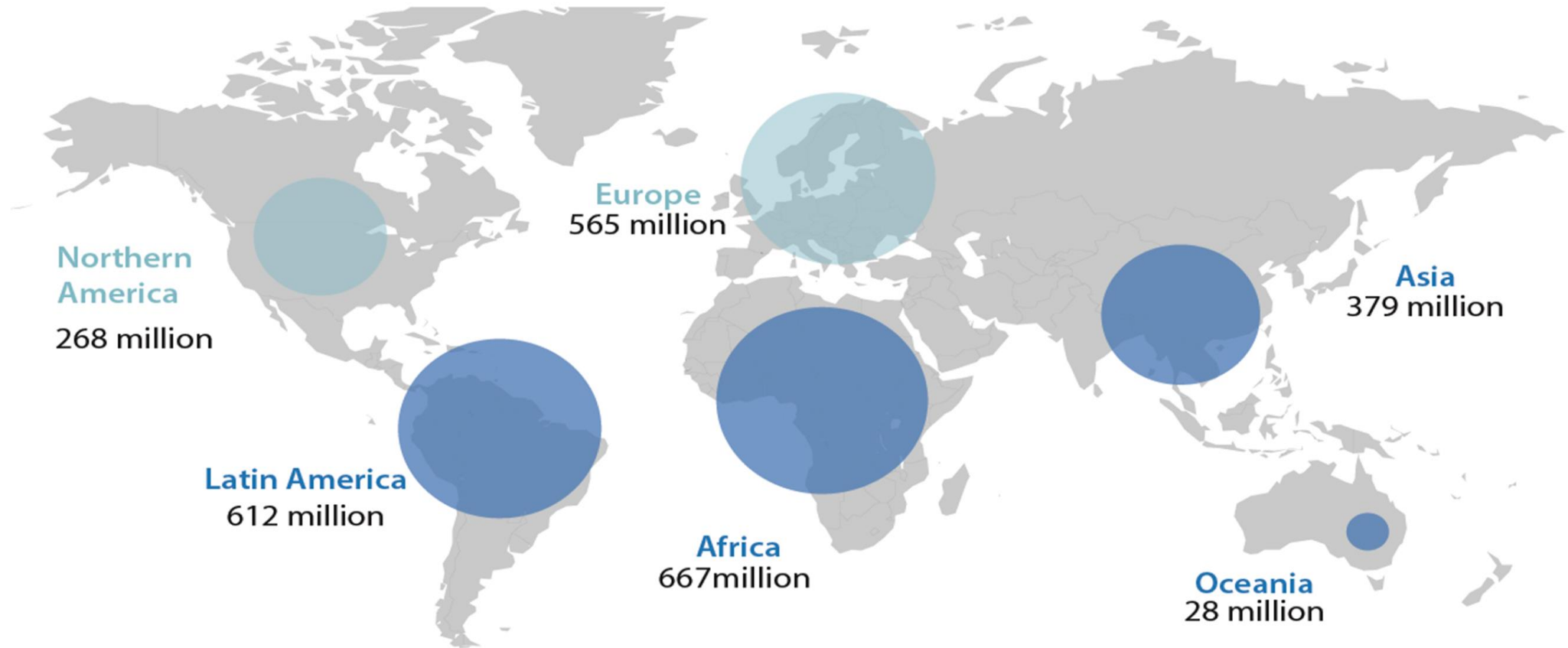


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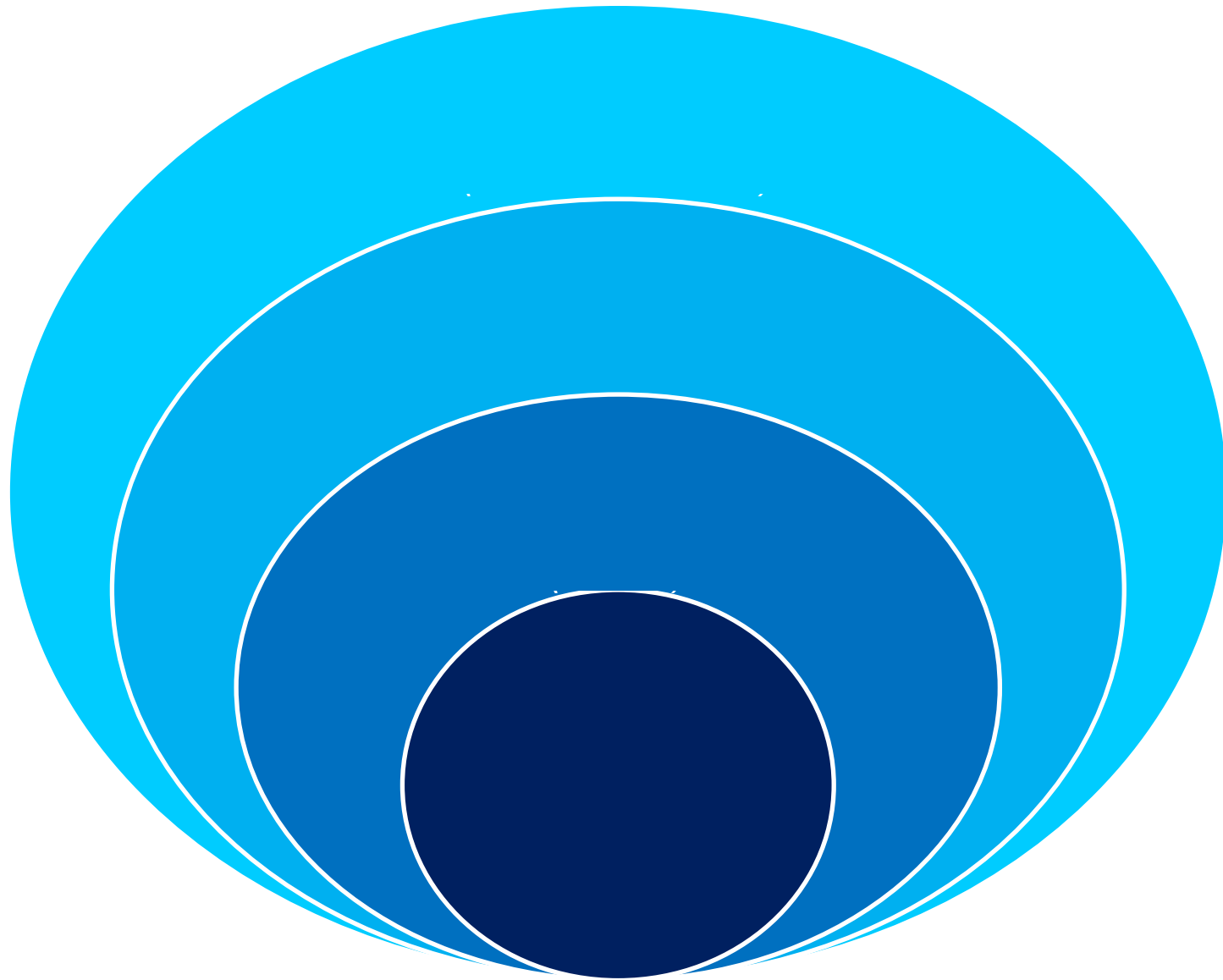


# Global Challenge: The Situation within Christendom

Christians by continent, 2020



# In Conclusion



**“...and you will be my witnesses in Jerusalem, and in Judea and Samaria, and to the ends of the earth” (Acts 1:8)**

CHOKRANE  
Kiitos

Arigatou

Dankie

ARIGATO

Spasibo

Do je

KIA ORA

Gratia

Aitäh

ASANTE

Toda

MAAKE

Ca'm on

Khop Khun Krab  
Jerejef

Asante

Maita Henyu

Shukriya

Xie xie

Spasibo

Achiu

Terima Kasih

THANKS

Salamat

Kamsa hamnida

THANK  
YOU

MERCI

Mahalo

OBRIGATO

GRAZIE

DANKE

ARIGATO

Efcharisto

GRACIAS

Shukran

Hvala

Vinaka

Diolch

Dikuji

Asante