## **Essential Roles of Leaders**

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Many Strengths. One Mission.

## **Essential Roles of Leaders**



# **ESTABLISH TRUST & RESPECT**

## Ways to Establish Trust & Respect

- 1. Be Credible/Trustworthy-Competence and Character
- 2. Trust & Inspire vs. Command & Control Leadership
- 3. Cultivate Inclusion and Respect

### Be Credible and Trustworthy

RESULTS

CAPABILITIES

The 4 Cores of Credibility

INTENT 2

Competence

When the second state of the

Character

INTEGRITY

## **COMMAND & CONTROL VS. TRUST & INSPIRE**



**Cultivate Inclusion and Respect** 

- Confront toxic behavior
- Create safety- listen and respond
- Be curious and ask questions with respect
- •Give the team responsibility for each other

# COMMUNICATE VISION & STRATEGY



"Write the vision; make it **plain** on tablets, so he may **run** who reads it. For still the vision awaits its appointed time;...If it seems slow, wait for it; it will surely come; it will not delay" Habakkuk 2: 2-3

# Create Vision and Strategy

- 1. Agreement with Organizational Mission, Vision, Values
- 2. Consider Climate and Resources
- 3. Communicate Clear and Concise Goals

# Vision: Organizational Focus

### MISSION

Why we exist?

### VISION

Where are we going?

STRATEGY How do we get there?

# Vision: Team Agreement



An Inspiring Team Vision

Is aspirational

Requires us to thing BIG and stretch

• Can be measured

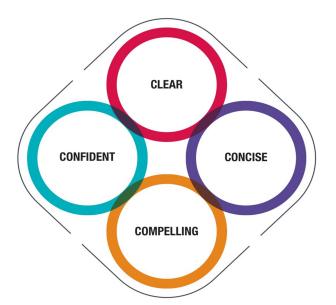
Connects to the organizational vision

## Strategy: Climate and Resources

- Customer and Stakeholder Impact
- Internal and External Context
- Bottom Line-Finances
- Capabilities of team/organization



## Communicate Clear/Concise Goals



- 1. Clear
- 2. Concise
- 3. Compelling
- 4. Confident

Can your team articulate the strategic goals of the organization or department?

# **GROW LEADERS**

### PLANNING

 Plan Promotion Pathways Growing Leaders is a Process ...

### HARVESTING

• Extend Trust and Opportunities

### PLANTING

• See Greatness and Unleash Potential

### NURTURING

• Offer Feedback & Coaching



Planning: Succession Promotion Pathways

- Examine the organizational roles
- Communicate next steps to advancement
- Explain positional promotion and positions of influence

•Clear the path of barriers to advancement

### Planting: See Greatness and Unleash Potential

- Look for potential in everyone
- Communicate what you observe
- Offer opportunities for growth and skill building
- Create the conditions for growth
- Protect the passion and inspiration

## Nurturing: Offer Feedback and Coaching

FEEDBACK	COACHING
Addresses past and current behavior.	Addresses future behavior.
Focuses on values and expectations.	Focuses on options and possibilities.
Provided frequently and quickly; in the moment.	Provided over time; ongoing conversations.

# Nurturing: Disciple and Discipline

- Behaviors: Clarify Expectations; Talk Straight; Demonstrate Respect
- Hold regular 1:1 meetings- "What's of concern now & future"
- Uphold professional behaviors and boundaries "Walk the Talk"
- Have honest conversations that address the problem, not attack the person.
- Document poor performance and efforts to resolve them

## CASE STUDY

A trusted colleague approached you about a leader on your team. They stated in the past month, the leader has not been showing up to project meetings; has not met deadlines on submitting reports; and has not completed critical documents required to keep the project moving forward. It is costing a time, money, and delaying other's progress. Your leader is said to passionately argue in meetings with other team members; dismisses their ideas saying, "That won't work here!" They are asking that you talk to your leader about delivery on commitments, teamwork, and respecting others.

Harvesting: Extend Trust and Opportunities

### Right Time, Right Conditions

Delegate authority and responsibility

Reward efforts, celebrate success

# Summary of Essential Roles



Establish Trust and Respect



Communicate Vision & Strategy



Grow Other Leaders



"Let's not become discouraged in doing good, for in due time we will reap, if we do not become weary." Galatians 6:9

